



# Intiger Group Limited

ASX: IAM

27 June 2017

Australian Securities Exchange (**ASX**)  
Level 40, Central Park  
152-158 St George's Terrace  
Perth WA 6000



## INTIGER INTRODUCES ACCOUNTING AND TAXATION PROCESSING SERVICES

The directors of Intiger Group Limited (**IAM**) (**Intiger** or the **Company**) are pleased to announce the launch of Intiger Accounting and Taxation Services (**ATS**), developed in response to client demand. Intiger ATS will provide an immediate administration processing solution to Accountants and Taxation Agents Australia-wide. ATS will significantly improve service efficiency, flexibility and operating margins whilst driving down processing times and the profession's cost to serve.

Intiger's immediate aggressive move means that the existing fixed production methodology of Accounting and Taxation firms can be switched to Intiger's cost effective, pay-as-you-go processing engine. As with Financial Planning, the Accounting and Taxation profession has experienced challenges through aggressive regulatory and compliance headwinds for over a decade. With both regulator and consumer demands for increased transparency and accountability continuing to grow, these professions face a time of significant change as prices rapidly decline and costs of delivery increase.

Accountants and Financial Planners face the widely recognized reality that perpetual margin pressure demands a move towards processing solutions that eliminate cost, drive flexibility and improve efficiency. Intiger is ideally positioned to service the nationwide market and capture the immediate demand.

Operating from the Company's Cebu office in the northern Philippines, ATS was initiated at the request of clients who, in addition to using Intiger for their financial planning processing, are seeking to gain the same significant efficiencies across their accounting and taxation business units. Intiger has rapidly built the backbone of ATS, employing seven (7) Certified Practising Accountants & associated production staff to deliver on immediate demand. The Company has seen significant existing client interest for the solution and will look to quickly scale the operation and onboard new clients. Whilst not contributing materially to IAM's earnings in the current quarter, the Company believes that this represents a potentially robust new revenue stream, further diversifying the Company's operations into related fields.

Intiger Managing Director, Mark Fisher said: *"Intiger's primary focus remains on helping financial planners spend more time with their clients and less time on back office processing. We've observed that our operation expertise is exceptionally transferable to related disciplines, services and industries.*

*Intiger's offshore processing model has gained extraordinary traction and we are excited to see new opportunities, markets & revenue lines being requested from us regularly. As service markets globally face a seemingly never-ending assault on margins as costs rise and revenue lines fall away, Intiger is perfectly positioned to deliver much needed solutions to some of Australia & South East Asia's largest & oldest professional services industries."*

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**About Intiger Group Limited**

The business of **Intiger Group Limited (ASX: IAM)**, was founded by experienced investment banking and financial services executive Mark Fisher and operates an Australian software development house dedicated to supporting professional Financial Planners to meet the needs of their clients. Intiger does this by reducing the back office and operational costs within the Australian financial planning industry. Working with Australian Financial Services Licensees and their advisers, the Intiger Group has developed and launched proprietary software platform LILLY, which has been designed to digitise and automate core components of the financial planning process including the production of automated statements of advice. In conjunction with LILLY, the Intiger Group has presented the online practice management system KLIP which tracks key performance indicators of a financial planning practice and delivers oversight and control to both licensors and financial planning practices nationally.

**FORWARD LOOKING STATEMENTS**

Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

(a) are necessarily based upon a number of estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies;

(b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and

(c) may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social and other conditions.

The Company disclaims any intent or obligation to publicly update any forward looking statements, whether as a result of new information, future events or results or otherwise.

The words "believe", "expect", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule", "planned" and similar expressions identify forward looking statements.

All forward looking statements contained in this ASX release are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.